

INDUSTRIAL CREDIT PARTNERS

CREDIT APPROACH

We are a team with deep experience in credit and special situations investing. Working in partnership with AIP’s operations and transaction professionals, we offer more than capital. We are a value-add partner that provides deep industrial and engineering resources to support management’s operational objectives. We offer “go anywhere” capital with the flexibility to provide bespoke solutions up and down the capital structure in both public and private situations. We seek to invest opportunistically in companies experiencing change, macro headwinds or transient operational challenges. We invest in both primary and secondary markets. We can make large commitments with speed and certainty.

INVESTMENT CRITERIA

Investment Size	\$30 to \$300 million
Structure	<ul style="list-style-type: none"> • First Lien Term Loan & Second Lien Term Loan • Mezzanine • Unitranche • Convertible or Preferred securities • Rescue Loans & DIP’s • Asset- Backed Financing • Club deals and syndications • NAV financing
Focus	<ul style="list-style-type: none"> • Buyouts, add-ons & refinancing • Bespoke Structured Solutions • Stressed Situations • Liability Management • Unencumbered Assets • Liquidity Bridges • Project Finance • Bonding or Surety Requirements
Region	North America (US + Canada) & Europe
Industry focus	Industrials

BENEFITS TO BORROWERS

- ✓ Flexible and creative capital solutions across the capital stack
- ✓ Comfortable with companies experiencing change (“story deals”)
- ✓ Speed and certainty of financing for borrowers
- ✓ Deep Industrials-focused knowledge
- ✓ Experienced investment team
- ✓ Long term, value-add partner
- ✓ Patient, collaborative investor; active through many deal stages & market cycles
- ✓ Ability to deploy capital at scale and tailor cost of capital to specifics of investment
- ✓ Integrated operating resources available to assist borrower

INVESTMENT TEAM



Jason Perri
Partner
Senior Portfolio Manager
212.916.8157 | 917.239.7730
jason@americanindustrial.com



Abbas Elegba
Partner
Head of Business Development
212.916.8148 | 917.838.0225
abbas@americanindustrial.com



Rich Dennis
Partner
212.916.8158 | 646.799.1189
rdennis@americanindustrial.com



Toni Rinnevaara
Partner
212.916.8173 | 646.701.3444
toni@americanindustrial.com



Michael Infante
Partner
212.916.8178 | 646.276.1359
minfante@americanindustrial.com